

Sales Associate / Project Manager – Southeast Region

Location: Southeastern United States (preferred: Florida – Tampa / Orlando / Jacksonville corridor)

Company: alkus North America Inc. – part of the alkus Group, a leader in innovative plastic composite systems for the construction industry

alkus Group, headquartered in Liechtenstein, stands for innovative plastic composite systems and forward-thinking solutions in the construction industry. We are a modern, agile company with a motivated team, short decision-making paths, and plenty of room for initiative.

To support our continued growth in North America, we are looking for a dedicated **Sales Associate / Project Manager** who combines sales drive, project management skills, and a hands-on mentality to successfully develop the Southeast region.

Your Mission:

- **Win & support customers:** Build and maintain strong relationships with contractors, distributors, and rental companies across the Southeastern U.S.
- **Drive sales & quotations:** Prepare and manage quotations while supporting regional growth initiatives
- **Coordinate projects:** Manage customer projects from quotation through delivery, including quantities, layouts, and logistics coordination
- **Support partners:** Work closely with distributor partners and provide training and on-site support
- **Develop the market:** Identify new opportunities within concrete forming and modular formwork systems and expand alkus' market presence

Your Profile:

- Experience in the construction industry, ideally in concrete, formwork, or building materials sales
- Background in construction management or project management is a strong advantage
- Strong technical understanding and a hands-on mindset
- Confident communication and presentation skills with a customer-focused approach
- Ability to manage multiple projects and stakeholders simultaneously
- Self-driven, structured working style with high motivation
- Experience working with distributors or in construction supply is a plus

What We Offer:

- A versatile role combining sales and project management with high ownership
- A dynamic, engaged team in a growing international company
- Short decision-making processes and a modern working environment
- Attractive compensation package

Ready to make an impact?

Join our team and actively shape the growth of alkus in North America!

Application:

Please send your application to Matthew Pescador (Matthew.Pescador@alkus.com)